### of the Golf Course Superintendents Association of New England, Inc.

Sponsors and administrators of the Troll-Dickinson Scholarship Fund – Awarded yearly to deserving Turf Management Studen

#### GCSANE BOARD OF DIRECTORS

#### PRESIDENT

David W. Johnson The Country Club 191 Clyde Street, Chestnut Hill, MA 02467 617-456-3972 Email: Djohnson.wgc@gmail.com

#### VICE PRESIDENT

Peter J. Rappoccio, CGCS Concord Country Club 246 ORNAC, Concord, MA 01742 978-371-1089 Fax: 978-369-7231 Email: gcs@concordcc.org

SECRETARY/TREASURER Brian Skinner, CGCS, CPO Bellevue Golf Club PO Box 760661, Melrose, MA 02176 781-248-0216 Email: brianskinner@bellevuegolfclub.com

#### **DIRECTOR, SCHOLARSHIP & BENEVOLENCE**

David Stowe, CGCS Newton Commonwealth Golf Club 212 Kenrick Street, Newton, MA 02458 Email: Newtonmaint@aol.com

#### DIRECTOR

**Eric Richardson** Essex County Club 153 School Street, Manchester, MA 01944 978-500-2094 Email: erichardson@essexcc.org

#### **DIRECTOR, AFFILIATE**

Keith Tortorella Country Club Enterprises 2D Express Drive, Wareham, MA 02571 508-982-4820 Email: ktortorella@ccegolfcars.com

#### DIRECTOR

**Bob Dembek** Lexington Golf Club 55 Hill Street, Lexington, MA 02420 978-870-8669 Email: lexgc@rcn.com

#### DIRECTOR Ryan Emerich

Vesper Country Club 185 Pawtucket Boulevard, Tyngsboro, MA 01879 Email: remerich@vespercc.com

#### PAST PRESIDENT

Michael Luccini, CGCS Franklin Country Club 672 E. Central Street, Franklin, MA 02038 508-528-6110 Fax: 508-528-1885 Email: Mluccini@franklincc.com

#### **EXECUTIVE DIRECTOR**

Donald E. Hearn, CGCS 300 Arnold Palmer Blvd., Norton, MA 02766 774-430-9040 Email: donhearn@gcsane.org

#### **NEWSLETTER EDITOR**

**Grea Cormier** 

Tom Irwin, Inc. 11A Street, Burlington, MA 01803 Email: gregcormier@tomirwin.com

#### **GCSANE** Headquarters

300 Arnold Palmer Blvd., Norton, MA 02766 Tel: (774) 430-9040 Web Site: www.gcsane.org

Any opinions expressed in this publication are those of the author and/or person quoted, and June not represent the position of GCSANE. Information special permission as long as the true context is maintained. We would appreciate a credit line

### Thoughts From Your Executive Director by Don Hearn



The GCSA of New England Team from left: Bob Healey, Matt Lapinski, David Stowe, Bob Dembek, Brian Skinner, Ryan Emerich, Mike Hermanson, Mike Luccini (photo by Shaun Barry)

#### The Connecticut AGCS wins 2019 Met Area Team Championship at Morris County Golf Club

For the second time in the past 3 years and the fifth time in the past 15 years, the team representing the Connecticut AGCS wins the MET Team Championship at Morris County Golf Club in Morristown, NJ. Connecticut dominated this year's event, winning by 13 strokes with a well-balanced team. Kevin Collins and Eric Morrison led all Net teams with a score of 66 and the team of Mike Dukette and Eric DeStefano were just one off the low gross score at 72. Overall the 8-person team was just +3 with Jason Dowgiewicz and Andrew Hannah at 75 gross and Jay Popko and Tim Nadeau at 70 net rounding out the Connecticut champions.

Host Superintendent Jon Heywood and his team had Morris County in pristine conditions with everyone praising the recent renovation work they have done on the course. Morris County Golf Club is a Seth Raynor gem founded in 1894 and at the time was the first club planned, organized and operated by women. Morris County was one of the early members of the USGA and the first club in NJ to host a national championship.



The reviews are in: our A Model mowers will give you more control and more exacting results on your course. Thanks to the TechControl display you can control your operator's turn speed, plug in mow and transport speeds, service reminders and receive diagnostic feedback quickly and accurately.

Take it from the best: the power to control your course is now in your hands. To find out more about our new A Models, contact your local John Deere Golf distributor today.

Trusted by the Best











IRRIGATION • DRAINAGE PUMPS • LANDSCAPE LIGHTING



### Thoughts From Your Executive Director continued

While Connecticut seemingly ran away with this year's championship, the battle for second was extremely close. The defending team from the MetGCSA lost a match of cards to New England for second and third place, and Long Island finished just one shot back in fourth place. It just goes to show you, every shot counts out there!

Year after year, the Met Area Team Championship was made possible by our 7 major sponsors who continue to step up to make this one of the best events across North America! Please join me in thanking BASF, Bayer, Koch Turf & Ornamental, Ocean Organics, Plant Food, Syngenta and Toro as they continue to support this fantastic event.

The Met Area Team Championship continues to raise money each year to help those in our industry going through difficult times. Over the past 9 years we have raised over \$10,000 and have

supported superintendents, industry representatives and their families in times of need. Last year we donated \$1,000 to the Scott Wiiki memorial Rutgers Scholarship. Scott was the superintendent at Mill Creek in Rochester, NY and suddenly passed due to a brain aneurism at the age of 28. Thank you to all who support these efforts with the 50/50 raffles! If you know of anyone in need please let us know.

Thanks again to all our sponsors, Jon Heywood and his entire staff and all the folks at Morris County GC for another successful championship! A special thank you to or local GCSAA representative Kevin Doyle for help with registration and Shaun Barry for the great photos as usual! Photos can be found at https://www.flickr.com/gp/185020654@N02/Z52e5G

We look forward to seeing everyone next year, so stay tuned for announcements over the winter!

Steve Stephens 1'-5" – Philadelphia AGCS

Eric DeStefano 5'-3" - Connecticut AGCS Jason Criss 14'-6" – Philadelphia AGCA

**Brian Bontemps** 5'-9" – Morris County GC

Andrew Hannah – Connecticut AGCS

**Steve Aspinall** – Northeastern GCSA

Matt Kerns - Plant Food

Score of 71

Note: Please save the date for the Nor'easter Ski Day at Killington Mountain on February 27th, 2020!!

#### 2019 MET Area Team Championships

**Morris County GC** Par 70 October 8th, 2019

| Team Scores       | Par 280 (Ties broken by lowest gross scores, then net) | <u>Score</u> |
|-------------------|--|--------------|
| $1^{st}$          | Connecticut AGCS                                       | 283          |
| $2^{\text{nd}}$   | GCSA of New England                                    | 296          |
| $3^{\rm rd}$      | MetGCSA  | 296          |
| $4^{ m th}$       | Long Island GCSA                                       | 297          |
| 5 <sup>th</sup>   | GCSA of Cape Cod                                       | 299          |
| $6^{th}$          | Pocono Turfgrass Association                           | 299          |
| $7^{\mathrm{th}}$ | GCSA of New Jersey                                     | 303          |
| $8^{\rm th}$      | Philadelphia AGCS                                      | 305          |
| $9^{\mathrm{th}}$ | Central New York GCSA                                  | 307          |
| $10^{\rm th}$     | Hudson Valley GCSA                                     | 309          |
| $11^{\rm th}$     | Northeastern GCSA                                      | 312          |
| 12 <sup>th</sup>  | Rhode Island GCSA                                      | 334          |

#### **Skill Events**

Closest to the pin hole #3, sponsored by Ocean Organics Closest to the pin hole #13, sponsored by Bayer Closest to the pin hole #15, sponsored by Toro Closest to the pin hole #17, sponsored by Koch T&O

**Long Drive** 

Hole # 11: Gross Division sponsored by Syngenta Hole # 11: Net Division sponsored by BASF Hole # 11: Sponsors Division sponsored by Plant Food

**Low Gross Team** 

Luke Knutson & Shawn O'Sullivan from Long Island GCSA

Sponsorship Team Winner

Jon Heywood & Brian Bontemps from Morris County GC Score of 63

**Most Honest Teams** 

Net Drew Cummins & Nick Burchard – Rhode Island GCSA Score of 88 Score of 85 Steve Lafazia & Dan Wolf – Long Island GCSA Gross

### Thoughts From Your Executive Director continued



This year's member guest was played October 15 at Pleasant Valley Country Club. The course was in excellent condition due to the tireless work of superintendent Nate Henry and his hard working team. This course has hosted 32 PGA Tour and 13 LPGA Tour events over the years. Nate's skills were highlighted in a recent newspaper article where it was stated the course is "...always maintained in outstanding condition." The staff at Pleasant Valley made everyone feel comfortable and all had a good day at Pleasant Valley.

from left: Todd Henry, Nate Henry, supt. Craig Resley, Rob Larson



Our last outdoor meeting of the year took place November 7 at Bear Hill Golf Club, in Stoneham, MA. This was the annual 9-hole event and all who played had a good time. Kevin Richardson, our host, has done a lot to maintain the course in great condition during his time at the club. The enjoyable time at the club was enhanced by the coordination of golf professional Jeff Wirbal and food and beverage manager Peter Ginivisian. The weather was overcast, a bit chilly, but without precipitation. The event was won by the team of Melissa Gugliotti, Mark Casey, Dave Johnson and Brad Gale.

from left: Kevin Richardson, Brian Skinner, Brian Juneau







# Your Golf Irrigation Specialist

Tanto Irrigation has proudly provided the Golf Industry with Irrigation Services for over 50 years.

Let us know how we can serve Please Contact:

William Bartels (914) 447-8872 Or Paul L. Guillaro (914) 262-7324

tantoirrigation.com



## **Total Solutions**

For over 40 years, Turf Products continues to be the single source supplier for all your irrigation and turf management equipment, delivering superior quality and unmatched customer service to the golf industry.



From drainage pipe to chainsaws,

TPC can supply all your golf course needs.

Pond aerators, ball washers, soil sensors and lightning detectors are just a few of the thousands of items we carry.

For All Equipment & Irrigation: PARTS DIRECT: (800) 296-7442

Email: partsdept@turfproductscorp.com

SERVICE DIRECT: (800) 442-9910

Email: servicedept@turfproductscorp.com

MAIN OFFICE: (800) 243-4355

www.turfproductscorp.com



### FOR IMMEDIATE RELEASE 11/15/2019



### Harrell's Growth Continues with POLYON® Acquisition

**LAKELAND**, **FL** Harrell's, LLC has acquired one of the green industry's signature brands – POLYON®– from Koch Agronomic Services.

The sale, which is effective at the close of business November 15, includes the POLYON® controlled-release fertilizer brand and related technology, patents and manufacturing capability. More than 70 veteran team members from the landmark Sylacauga, Alabama, POLYON® production facility officially become Harrell's employee-owners.

"This is a great day for Harrell's," said CEO Jack Harrell Jr. "We've always wanted to own POLYON® and finally the time was right for everyone. Now we're going to do everything we can to bring this superb technology to more customers and markets."

Harrell's has distributed POLYON® in the golf, lawn care, horticulture and specialty ag markets for three decades in a supply relationship that originally began with Pursell Industries in the early 1990s. "We've been so closely associated with it that folks mistakenly thought we already owned it," said Harrell. "Those little green BBs have been at the heart of our business and a big part of our growth and success over the years," said Harrell.

POLYON® is a unique, highly efficient fertilizer with a reactive coating technology that diffuses nutrients based on soil temperature and coating thickness. It provides consistent, predictable, dependable feeding to turfgrass, ornamental plants and a wide variety of specialty crops.

"It's a foundational product for so many growers in so many markets," said Harrell. "We believe in a Balanced Approach agronomic philosophy that combines nutrition and plant protection and POLYON® is the perfect start to the process."

Under the agreement, Harrell's will also custom manufacture POLYON® for Koch Agronomic Services, LLC, which will continue to hold exclusive rights to POLYON® in certain international markets.

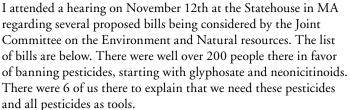
Harrell's LLC, an employee-owned company founded in <u>1941</u>, is a national leader in supplying innovative and effective agronomic products to professional growers. In addition to being one of the nation's largest distributors of specialty fungicides, herbicides and insecticides, Harrell's produces POLYON®, the industry's leading controlled-release fertilizer technology and other top-quality, custom blended fertilizers, specialty liquid nutrients, and wetting agents. Harrell's guarantees stringent quality control procedures, tight manufacturing specifications and careful selection of raw materials for each product that carries the Harrell's name. For more, visit <u>www.harrells.com</u>.



### Government Relations Update

By Greg Cormier, CGCS Newsletter Editor





One of the most supported bills was to let each local town or city make their own decisions on pesticide use and basically get rid of the current system where the state has jurisdiction through MDAR over what is approved for use statewide.

There were all kinds of emotional testimonies from a pregnant woman and her kids to a teacher with 4th graders reading off a script, to a lady with a gas mask saying she can't leave her house without wearing it because of the pesticides in the environment.

As the season slows down it's a great time to schedule a meeting with whichever legislators are in your district at the state level and establish yourself as a resource. Also invite them to tour your facility and see the science that goes into your job. Show them moisture management, buffer zones and that you calculate all of your inputs on the golf course.

It was scary to see how loud the voices of concerned people were who think all pesticides are bad and should be banned.

When we spoke the legislators listened and seemed interested in hearing our side of the story. They appreciated our calm and respectful science based testimony. Thank you to Ted Wales, Rick Lawlor, Rich Bradley, Bob Mann, and Russell Holman for testifying and representing the Green Industry Alliance which GCSANE is part of.









H 791

Pesticide Protections for Children

Rep. Gentile

H 776

Empowering Towns to Regulate Pesticides

Rep. Fernandes

H 763

Protect MA Pollinators

Rep. Dykema

H 818

Protecting Pollinator Habitats

Rep. Keefe

S 497

Resolve to Protect Pollinator Habitats

Sen. Lewis

S 463

Protecting Pollinators by Eliminating

Harmful Products Sen. Eldridge S 447

Empower Municipalities to Regulate

Pesticides

Sen. Cyr

S 444

Pesticide Board

Sen. Cyr

S 432

Restrict the Use of Pesticides Around

Children

Sen. Brownsberger





### Weather Station for the Budget Minded

By Ryan Green, Crystal Lake Golf Club

As golf course superintendents, weather affects us in so many ways. From course conditions to our mental state of mind during stressful times of the season. Having accurate weather data for the micro-climate of a particular golf course is critical to decision making for golf course maintenance including turf applications, watering, pro shop communication and many more facets of our profession. As we all know, weather conditions can be different at two courses, sometimes even courses within the same town. Relying on weather apps showing data from the local airport can be far from what is happening at your facility.

There are many different situations that every golf course superintendent faces. In regard to choosing a weather station, I encourage those facilities that can afford a high-end weather station, which is possibly synced into a central control system, to take

advantage of your local distributors who support our association. However, for those courses looking for accurate weather data on a very low budget, I would recommend looking into one of the homeowner-based stations.

A few years ago, I did as much internet research as I could on these affordable weather stations. Brands such as Accu-Rite, Ambient Weather, Davis Instruments and Rain Wise are in this class of weather station, with prices from \$100 to \$500, and can easily be found online. I considered all of the options, and pros and cons of online reviews and settled on an Ambient Weather WS-2902. It was a decision based on the reviewed accuracy of each weather sensor on the station. For only \$160, this weather station has 10 different weather sensors sets of accurate data. The big ones on my list were temperature, humidity, precipitation,

wind, solar radiation and UV, all of which affect turfgrass so much during the season.

The big advantage of this particular lowcost weather station is the ability to connect to a WiFi network. It came with a color display, so my crew can see the data in the breakroom. The same display connects wirelessly up to 500 ft away to the weather station itself, which gives updates every 30 seconds to the display, and also stores data over the year. Ambient Weather also has a phone app which sends the information to a smart phone or tablet. As an added bonus, this unit (and many other brands of weather stations) are able to send the information to the weather website, Weather Underground (wunderground. com). This way your club members, the pro shop and the general public can see live weather at your course. I have found this to be particularly helpful so the pro shop staff

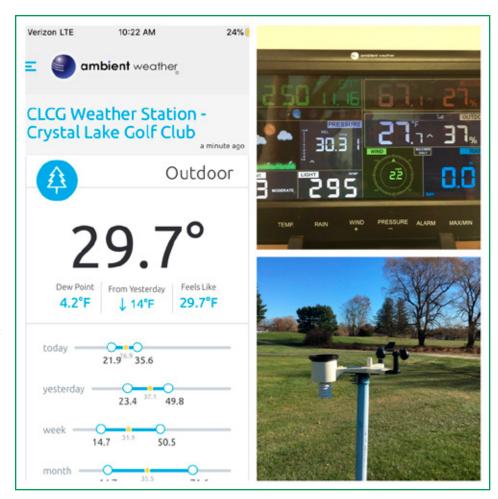




can help communicate information to golfers such as temperature during a frost delay and precipitation to help justify things such as cart path only rules after heavy rainfall.

Additionally, customized alerts can be sent to your phone via text messages. I have my alerts set up for rainfall amounts and humidity levels. In my situation, I have an older central control system. Combined with a free remote access PC software, I may get a text alert at 1 am that I received 0.20" of rainfall. I can then go downstairs to my laptop and remotely shut off the irrigation system using the remote PC software program, and go back to sleep for a bit. Another feature I have found particularly useful is setting up humidity alerts. I have an alert when humidity drops to 40% which has been helpful in regard to drought and wilt management. A few times, when away from the property on a dry day or weekend, such an alert will prompt me to keep in contact with my staff to double check greens for wilt stress.

Overall, this weather station has not only given me the necessary data, but more so peace of mind and enhanced communication with staff, members and co-workers. Again, I encourage superintendents to look into and support your local distributor's products first, as they are much more integrated and seamless, however this is what I have found to work reliably for a very affordable cost.









November 2019

DAF Services, Incorporated is pleased to welcome Tim Berge to our sales team. Many of you may know Tim, as he comes to us after a successful 32 year career in the golf irrigation industry. Tim is well known in the Northeast for his personal attention to detail, and reliability.

He has developed strong relationships in the golf course irrigation business, and we look forward to having him at DAF, as he begins his second career in the sales of pump station products.

Please join us in welcoming Tim on board at DAF

Tim is available for;

Pump Equipment Sales, Including Control panel upgrades, full pump stations Cloud View monitoring. Allows you to monitor your pump station form anywhere in the world. You can be advised of any alarms; changes in status, current flow and pressure, pond or well levels, or pond fill equipment.

Tim can be reached directly at 860-690-1192 Pump Station Service, Scott Christensen, 860-623-5207



### Divot Drift

#### **WELCOME NEW MEMBERS**

**Jon Bengtson**, Assistant Superintendent, The Golf Club at Turner Hill

Dave Frechette, Affiliate, DAF Services, Inc.

**Robert Higgins**, Equipment Manager, Oak Hill Country Club

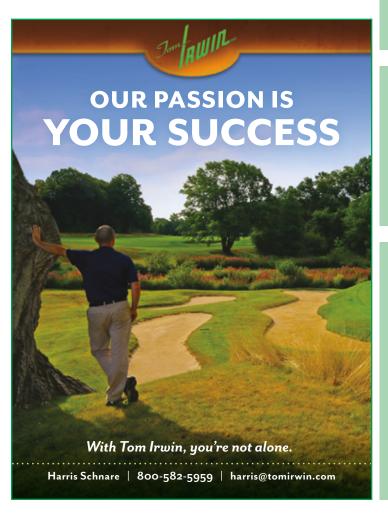
**Robert Landers**, Assistant Superintendent, Worcester Country Club

**Jonathan Matte**, Assistant Superintendent, Robert T. Lynch Municipal Golf Course

**Matthew Phelan**, Assistant Superintendent, Oak Hill Country Club

#### **CONGRATULATIONS TO**

**Tim Berge** who has taken the position of Sales Manager for DAF Services. Tim is following **Dick Young** who retired after many years with DAF.



### Back Issues!



Past issues of the NEWSLETTER are available using this link: http://bit.ly/GCSANEnewsletters.

As in the past, *The Newsletter* continues to invite Affiliate members to submit a press release about new personnel, new products or a company bio. We will print each and every release **free of charge**. This is a great way to advertise for free. Who said nothing in this world is free? Free advertising to better your company, wow what an offer.

# GCSANE Offers Website Banner advertising at www.gcsane.org



For more information, please contact Don Hearn at 774-430-9040 or donhearn@gcsane.org







### Please patronize these Friends of the Association

#### Agresource, Inc.

110 Boxford Rd. Rowley, MA 01969

Agresource Inc. is a proud manufacturer and distributor of quality compost, soil, and sand throughout the northeast for over 30 years.

Agresport, a division of Agresource focused on materials and services specifically for the golf and sports fields market working together to enhance and maintain your unique properties

Dave Harding office: (978) 388-5110 cell: (978) 904-1203

Mike Carignan 978-270-9132 mcarignan@agresourceinc.com

www.agresourceinc.com

#### **Atlantic Golf & Turf**

9 Industrial Boulevard Turners Falls, MA 01376

Specializing in agronomy through the distribution of fertilizer, seed & chemicals throughout New England.

Chris Cowan (413) 530-5040 Paul Jamrog (401) 524-3322 Scott Mackintosh CPAg (774) 551-6083 www.atlanticgolfandturf.com

#### **A-OK Turf Equipment Inc.**

1357 Main St. Coventry, RI 02816-8435

Lastec, Tycrop, Blec, Wiedenmann, Therrien, Graden, Sweep & Fill, Baroness, & used equipment.

Mike Cornicelli (401) 826-2584

www.pavewithasi.com

#### **Barenbrug USA**

Suppliers of supercharged bentgrasses now with Aquatrols, Turf Blue HGT, Regenerating perennial rye (RPG), and Turfsaver RTF, the only rhizomatous tall fescue on the market.

Harley Ingham jingham@barusa.com

#### **BASF Turf & Ornamental**

169 Kings Hwy Hancock, NH 03449

"We don't make the turf. We make it better."

Pete Jacobson (919) 530-9062 peter.jacobson@basf.com

#### **BACKED by BAYER**

Building on an already solid foundation of proven products to help you succeed.

Brian Giblin (508) 439-9809 brian.giblin@bayer.com

www.backedbybayer.com

#### Beals & Thomas, Inc.

144 Turnpike Road Southborough, MA 01772

32 Court Street Plymouth, MA 02360

Civil Engineers-Landscape Architects-Land Surveyors-Planners-Environmental Specialists

Sarah Stearns 508-366-0560 sstearns@bealsandthomas.com

Beals & Thomas specializes in golf course site design services including irrigation pond analysis & design, drainage & utility improvements, permitting, hydrogeologic evaluations, construction administration, boundary & topographic surveys, master planning & project design.

#### The Cardinals, Inc.

166 River Rd., PO Box 520 Unionville, CT 06085

Golf course & landscape supplies.

John Callahan (860) 916-3947 Dennis Friel (617) 755-6558

#### Cavicchio Greenhouses, Inc.

110 Codjer Lane Sudbury, MA 01776

Annuals, perennials, garden mums, ground covers, loam, & mulch.

Darren Young (978) 443-7177

#### Charles C. Hart Seed Co., Inc.

304 Main St. Wethersfield, CT 06109

Authorized distributor for Bayer, Syngenta, Grigg Brothers foliar fertilizers, & Aquatrols. Specializing in custom seed blends.

Robin Hayes (508) 237-2642

#### **Country Club Enterprises**

PO Box 670, 29 Tobey Rd. W. Wareham, MA 02676

Club Car golf cars, Carryall utility vehicles.

Keith Tortorella (508) 982-4820 Mike Giles (978) 454-5472

#### **Cub Cadet / MTD Products**

Cub Cader's innovative products utilize advanced technologies to enable turf managers to achieve consistently excellent turf conditions, reduce operational costs and improve overall turf health. From robotic greens mowers to all-electric pitch mowers, explore how Cub Cadet is "Unlocking Possible" and setting the standard for turf that delivers:

www.cubcadetturf.com

#### **DAF Services, Inc.**

20 Lawnacre Rd. Windsor Locks, CT 06096

Custom pumping solutions. Custom pump controls. Complete pump service. Serving all of New England.

Tim Berge, Sales Manager c (860) 690-1192 o (860) 623-5207 x227 tberge@dafsvcs.com

#### **Dependable Petroleum Service**

One Roberts Road Plymouth, MA 02360

UST / AST facility maintenance, installation & compliance testing.

Bruce Garrett / Francis Turner (508) 747-6238

bgarrett@dependablecompany.com

www.dependablecompany.com

### Please patronize these Friends of the Association

#### Finch Services, Inc.

Finch Services is your premier John Deere Golf Distributor in the Northeast.

Wesley Weyant (978) 758-8671 Bill Rockwell (508) 789-5293 Mark Casey (617) 447-4076

Call or visit our website at www.finchinc.com

### Five Star Golf Cars & Utility Vehicles

174 Main Street Buzzards Bay, MA 02532

E-Z GO Golf Cars, Cushman Utility Vehicles

Andrew Ingham (617) 780-5482 Andrew@fivestargolfcars.com MA Territory

#### Harrell's LLC

19 Technology Drive Auburn, MA 01501

Turf & Ornamental supplies.

Chuck Bramhall (508) 400-0600 Jim Cohen (978) 337-0222 Mike Kroian (401) 265-5353 Mike Nagle (508) 380-1668 Jim Favreau (978) 227-2758

#### **Helena Chemical Company**

101 Elm Street Hatfield, MA 01038

National distributors of all your turf chemicals & fertilizers. Extensive line of Helena Branded wetting agents, foliars, micro nutrients & adjuvants.

Louis Bettencourt, CGCS (978) 580-8166 Chris Leonard (339) 793-3705

www.helenachemical.com

### International Golf Construction Co.

5 Purcell Rd. Arlington, MA 02474

Golf course construction.

Antonios Paganis (781) 648-2351 (508) 428-3022

#### **Irrigation Management & Services**

21 Lakeview Ave. Natick, MA 01760

Irrigation consultation, design, & system evaluation.

Bob Healey, ASIC, CID (508) 653-0625

#### Ken Jones Tire, Inc.

71-73 Chandler St. Worcester, MA 01613

Distributor of tires for lawn & garden, trucks, cars, industrial equipment, & golf cars.

Gerry Jones (508) 755-5255

### **Larchmont Engineering** & Irrigation

11 Larchmont Lane Lexington, MA 02420

Offering a full range of inventory for irrigation drainage, pumps, fountains & landscape lighting products & services for all of your residential & commercial needs.

(781) 862-2550 Susan Tropeano

#### Lazaro's Golf Course Supplies & Accessories

dba Hammond Paint & Chemical Co., Inc.

738 Main St., Suite 223 Waltham, MA 02154

Complete line for all your of golf course supplies. Par Aide, Standard, Eagle One, turf & ornamentals, aquatics, turf marking paint, safety items, adjuvants.

Joe Lazaro-cell: (617) 285-8670 Fax: (781) 647-0787

Email: jlazaro698@aol.com

www.lazarogolf course supplies.com

#### **Maher Services**

71 Concord Street N. Reading, MA 01864

Well drilling, pump service & well maintenance

Peter Maher cell: (781) 953-8167 or (978) 664-WELL (9355) Fax (978) 664-9356

www.maherserv.com

#### **Mayer Tree Service**

Providing a wide range of tree care from Plant Health Care to tree removal. Mobile wood waste grinding services. Stump grinding. Land clearing. Loam and mulch delivery. Tree pruning to enhance shot value and playability.

Richard Grant (978) 500-8849

rich@mayertree.com

#### **MAS Golf Course Construction**

60 Lumber St. Hopkinton, MA 01748

Fulfilling all your renovation and construction needs.

Matthew Staffieri (508) 243-2443 matt@masgolfconstruction

www.masgolfconstruction.com

#### **McNulty Construction Corp.**

P. O. Box 3218 Framingham, MA 01705

Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt.

John McNulty (508) 879-8875

### MTE, Inc. Turf Equipment Solutions

115 Franklin Street Extension Derry, NH 03038

New England's source for equipment: New & pre-owned mowers, tractors, & maintenance items from: Jacobsen, Turfco, Smithco, Ventrac, Redexim, Neary Grinders, Ryan, Buffalo Turbine, Mahindra, Gravely, Standard, Par-Aide & others. Sales, Parts, & Service all brands.

Derry Shop: (603) 404-2286 Rob Nolek: (617) 990-2427 Eastern MA Jess Hamilton: (603) 500-3936 NH Sean Smith: (207) 385-6684 ME Bob Barrow: (401) 537-8597 RI Alan Hubbard: (413) 355-0603



### Mungeam Cornish Golf Design, Inc.

195 SW Main Street Douglas, MA 01516

Golf course architects

Office: (508) 476-5630 Cell: (508) 873-0103 Email: info@mcgolfdesign.com

Contact: Mark A. Mungeam, ASGCA

www.mcgolfdesign.com

#### **New England Specialty Soils**

435 Lancaster Street Leominster, MA 01453

1mm. Top Dressing Sand, High Density Bunker Sand, Rootzone Mixes, Tee Blends, Divot Mixes, Bridging Stone, Cart Path Mix, Infield Mixes, Inorganic Amendments, SLOPE LOCK Soil.

Bob Doran (978) 230-2244 John Toomey (978) 660-0175 Lauren Baldarelli (978) 860-5469

www.nesoils.com

#### **New England Turf Farm, Inc.**

P.O. Box 777 West Kingston, RI 02892

Many types of tallgrasses and bentgrass available for golf courses, sports turf and landscapers. Expert installation available.

Office: (800) 451-2900 Ernie Ketchum (508) 364-4428 erniesod@comcast.net Mike Brown (508) 272-1827

www.newenglandturf.com

#### **NMP Golf Construction Corp.**

25 Bishop Ave. Ste. A-2, Williston, VT 05495

Golf course construction

Mario Poirier (888) 707-0787

#### **Northeast Golf & Turf Supply**

6 Dearborn Road Peabody, MA 01960

Complete line of Golf Course, Landscape & Lawn Care

Construction & Maintenance Supplies

Tom Rowell (978) 317-0673 Jeff Brown (508) 868-8495 Dan Ricker (978) 317-7320

#### **North Shore Hydroseeding**

49 North Putnam St. Danvers, MA 01923

Hydroseeding & erosion control services.

Brian King (978) 762-8737

www.nshydro.com

#### **Nutrien Solutions**

Suppliers of Chemicals, Fertilizer, & Grass Seed

(978) 685-3300

Nick Burchard (401) 601-7213

Drew Cummins (401) 952-4219

www.nutrien.com

### On-Course Golf Inc., Design/Build

16 Maple Street Acton, MA 01720

Golf Course Craftsmen. We serve all your remodeling and renovation needs. You can trust your project with us! We make you look good!

Sean Hanley (978) 337-6661

www.on-coursegolf.com

#### **Precision Laboratories**

1428 S. Shields Drive Waukegan, IL 60083

Specialized chemistries that enhance plants, seeds, soil and water.

Greg Bennett 978-877-3772

www.precisionlab.com

#### **Prime Source**

3208 Peach Street Erie, PA 16508

National, full line distributor of turf, ornamental & specialty products. Exclusive distributor of Prime Source branded pesticides & specialty products.

Mike Blatt, Northeast Territory Manager (814) 440-7658

#### **Putnam Pipe Corp.**

Hopkinton & Taunton, MA

Distributor of water, sewer, drain and stormwater pipe & fittings. Erosion & sediment control products. Free delivery & 24-hour service.

David Putnam 508-435-3090

#### **Read Custom Soils**

5 Pond Park Road, Suite 1 Hingham, MA 02043

Consistent sand for the next twenty years. Top dressing sands, root zone blends, high density bunker sand, "early green" black sand, divot & cart path mixes.

Mark Pendergrast (617) 686-5590 Garrett Whitney (617) 697-4247 Ed Downing (508) 440-1833

www.readcustomsoils.com

#### SiteOne Landscape Supply, LLC

7 Lincoln Road Foxboro, MA 02035

Offerringh our customers the most complete line of products, service & expertise in the industry.

Ron Tumiski (508) 697-2757

#### Sodco Inc.

PO Box 2 Slocum, Rl 02877

1-800-341-6900

Black Beauty, Tall Fescue, Green & Fairway Height Bent, Short Cut Black Beauty, Short Cut Blue, 90-10 Fine Fescue

Installation options available Contact: Pat Hogan, Alicia Pearson

### **Southwest Putting Greens of Boston**

P.O. Box 827 Westford, MA 01886

Synthetic turf, tee lines, practice greens, outdoor & indoor practice facilities.

Douglas Preston (978) 250-5996

#### **Syngenta Professional Products**

P.O. Box 1775 Wells, ME 04090

John Bresnahan (413) 333-9914 Melissa Hyner Gugliotti (860) 221-5712

#### **Target Specialty Products**

165 Grove Street, Suite 70 Franklin, MA 02038

Supplier of fertilizer, chemicals & grass seed.

Jim Pritchard, Territory Manager 401-862-1098 Glenn Larrabee 774-670-8880



### Please patronize these Friends of the Association

#### **Tartan Farms, LLC**

P.O. Box 983

West Kingston, RI 02892

Dave Wallace (401) 641-0306

#### **Tanto Irrigation**

5 N. Payne street Elmsford, NY 10532

Golf Irrigation specialists. Proudly providing the Golf Industry with irrigation services for over 50 Years.

Bill Bartels 914-347-5151

tantoirrigation.com

#### Tom Irwin Inc.

13 A Street Burlington, MA 01803

(800) 582-5959

We bring you a network of professionals and innovative solutions dedicated to your success. With Tom Irwin, you're not alone.

#### Tree Tech, Inc.

6 Springbrook Rd Foxboro, MA 02035

Foxboro, Wellesley, Fall River

Full service tree service specializing in zero impact tree removal, stump grinding, tree pruning & tree risk assessments by our team of Certified Arborists.

Andy Felix (508) 543-5644

#### **Tuckahoe Turf Farms, Inc.**

PO Box 167 Wood River Junction, RI 02894

Tuckahoe Turf grows some of the finest sod in the Northeast. We grow Kentucky Bluegrass, Fine Fescue, Tall Fescue, and Blue/Fescue blends. We also have several bentgrass varieties at both tee and green height. Please call for details.

Scott McLeod (401) 230-2631 Peter DeBrusk (603) 819-9700 800-556-6985

#### **TurfCloud powered by GreenSight**

12 Channel Street, Ste 605 Boston, MA 02210

Whether its autonomous drone service to keep your turf dialed in or a digital platform to keep your data on point, TurfCloud has you covered!

Jason VanBuskirk VP Sales & Marketing (774) 244-2630 jvb@greensightag.com drift.me/jvb

www.turfcloud.com @greensight @TurfCloud

#### **Turf Enhancement Enterprises**

Featuring Floratine products, JRM tines and bed knives and Greenleaf Turbo Drop air induction spray nozzles.

Tom Fox 508-450-9254

Brian Juneau 781-738-3201

#### **Turf Products**

157 Moody Rd. Enfield, CT 06082

Toro Equipment & Irrigation— Serving the industry since 1970

800-243-4355

Bill Conley

Nat Binns (332) 351-5189

www.turfproductscorp.com

#### **Valley Green**

14 Copper Beech Drive Kingston, MA 02364

Phone: (413) 533-0726 Fax: (413) 533-0792

"Wholesale distributor of turf products"

Doug Dondero (508) 944-3262 Jon Targett (978) 855-0932 Joe Trosky (860) 508-9875

#### VGM Club

We proudly support the GCSA of New England Call your VGM Club team at 800-363-5480

Local Representative: Jim Murray (203) 952-8252 jim.murray@vgm.com

www.vcmclub.com

#### **Winding Brook Turf Farm**

Wethersfield, CT and Lyman, ME

240 Griswold Road Wethersfield, CT 06109 Kathy Arcari (401) 639-5462 karcari@windingbrookturf.net

www.windingbrookturf.com

#### **WinField United**

29 Gilmore Drive–Unit C Sutton, MA 01590

Using industry-leading insights to provide you with the products that help you win.

Time Hanrahan (978) 815-9810

#### **Winterberry Irrigation**

Pump service, installation and sales. Irrigation installation, service, repairs, and sales. Wire tracking, GPS mapping, grounding testing, start-up, and winterization.

Matt Faherty 860-681-8982 mfaherty@winterberrylandscape.com

 $Visit\ www.winterberryirrigation.com$ 

#### **WSP USA**

Offices throughout New England Hydro-geologists and Engineers

Rob Good 203-929-8555 rob.good@wsp.com

www.wsp.com/en-US/sectors/hydrogeology

Water supply investigation, development. engineering, and permitting; including groundwater, surface water, ponds and pumping systems.



# Golf Course Superintendents Association of New England The Newsletter–Rate Schedule

#### THE NEWSLETTER DISPLAY ADVERTISING ORDER FORM

| Company Name:   | Phone:            |                    |                    |                    |                    |  |  |
|---|-------------------|--------------------|--------------------|--------------------|--------------------|--|--|
| Address:  |                   |                    |                    |                    |                    |  |  |
| Contact Name:   |                   |                    |                    |                    |                    |  |  |
| Issues (List month and total number):   |                   |                    |                    |                    |                    |  |  |
|   |                   |                    |                    |                    |                    |  |  |
| Amount of Check:(Made payable to "GCSANE")  |                   |                    |                    |                    |                    |  |  |
|   |                   | 4 Times            | C Times            | 0 Times            | Ammunal            |  |  |
|   | Monthly           | 4 Times<br>Per Yr. | 6 Times<br>Per Yr. | 8 Times<br>Per Yr. | Annual<br>Rate     |  |  |
| Member Rates:   | Rate              | (Save 5%)          | (Save 10%)         | (Save 10%)         | (Save 15%)         |  |  |
| ☐ 1/4 page (vertical; 3.75" wide x 5" deep)   | □ \$ 90.00        | □ \$ 342.00        | □ \$ 486.00        | □ \$ 648.00        | □ \$ 918.00        |  |  |
| ☐ 1/2 page (horizontal; 7.5" wide x 5" deep)  | <b>\$150.00</b>   | □ \$ 570.00        | □ \$810.00         | <b>\$1080.00</b>   | <b>\$1530.00</b>   |  |  |
| ☐ Full Page (vertical; 7.5" wide x 10" deep)  | □ \$200.00        | □ \$ 760.00        | <b>\$1080.00</b>   | <b>\$1440.00</b>   | □ \$2040.00        |  |  |
| Non-Member Rates: *All payments must be received in full before the ad appears in The Newsletter. |                   |                    |                    |                    |                    |  |  |
| ☐ 1/4 page (vertical; 3.75" wide x 5" deep)   | <b>\$120.00</b>   | <b>\$456.00</b>    | <b>\$648.00</b>    | □ \$864.00         | <b>□</b> \$1224.00 |  |  |
| ☐ 1/2 page (horizontal; 7.5" wide x 5" deep)  | <b>1</b> \$180.00 | □ \$684.00         | □ \$972.00         | <b>\$1296.00</b>   | <b>\$1836.00</b>   |  |  |
| ☐ Full Page (vertical; 7.5" wide x 10" deep)  | □ \$240.00        | <b>\$912.00</b>    | <b>\$1296.00</b>   | <b>\$1728.00</b>   | □ \$2448.00        |  |  |

#### **Ad Preparation Specifications:**

**File Specifications for Ads Supplied in Digital Format:** Files should be created at 300dpi at the correct size for that ad. Formats preferred are JPG and PDF. Full color is available with all ads. Please send ads to Don Hearn at the email address below.

#### Send all Newsletter ads to:

Don Hearn, CGCS 300 Arnold Palmer Blvd., Norton, MA 02766 Email: donhearn@gcsane.org



<sup>\*</sup> **Deadline for ads:** The first of the month for that month's issue.