

HENRY B. DELOZIER
Partner
Global Golf Advisors

Henry B. DeLozier is a Partner in Global Golf Advisors, the international specialist providing consulting services to the investment banking, real estate development and golf asset ownership and operations business segments. He joined Global Golf Advisors in 2008 after nine years as the Vice President – Golf of Pulte Homes (NYSE: PHM).

Given his background with residential real estate development and lifestyle strategy, he serves GGA clients throughout the world to identify and refine strategic options and to accelerate tactical solutions and financial returns. During his tenure at Pulte Homes the company became the largest developer of golf communities and of golf courses in the USA, having invested more than \$500 million in the development of golf assets and building 27 new golf courses within ten states. In addition, Henry was responsible for the financial performance of more than 20 Pulte golf courses, the replacement value of which exceeded \$300 million with annual revenues greater than \$90 million.

Currently he serves on the Board of Directors for Audubon International. He is a Past President of the Board of Directors for the National Golf Course Owners Association (NGCOA) in America. He is known across the globe for his thought leadership in golf-related businesses, he has been called one of the “Most Influential People in Golf” since 1999 by the Crittenden publications.

Henry is acknowledged within the golf and club categories for his uncommon understanding of golf and residential properties. He is known as a no-nonsense profit producer, as an innovative marketer, and as an advocate of exceptional customer service. His career history reflects new concept introductions and numerous successful business turnarounds.

A ‘go to’ resource on matters of golf-related resort and residential investment and development, Henry is often called upon for comment on social and economic trends particular to golf business segments. He serves as an expert source for Atlanta Journal-Constitution, Bloomberg News, Business Week, CNBC-Squawk Box, the Financial Times of London, GOLF magazine, Golf Digest, Golf Business, the New York Times, PGA Tour Network, the Wall Street Journal and the Washington Post.

Mr. DeLozier is a graduate of Oklahoma State University (B.A. – English) where he was an All-American golfer.

About Global Golf Advisors

Global Golf Advisors (formerly KPMG Golf Industry Practice) is the largest consulting firm in the world dedicated to golf-related businesses. GGA provides advisory and support services to more than 2,900 clients worldwide from offices in Dublin (Ireland), Phoenix (USA) and Toronto (Canada). GGA specializes in strategic planning, transaction structuring and business valuations, market and feasibility studies, non-profit governance, and operational performance analysis. Clients of the firm are private clubs of all types, investors, bankers, lawyers, government entities, golf course owners and operators.

For more information, please visit www.globalgolfadvisors.com.